

Times Up



Who is it for?

“Times Up” is a bespoke workshop for owner/managers who need a 25 hour day.

This workshop explores how to implement your sales activity into your business in a timely manner. Using delegation, to buy back that time and ensure that the work is still completed to you and your customers’ satisfaction.

What is it about?

Running your own business is a very time consuming job and there are never enough hours in the day. Participants will write down their normal working week, we will then share best practice with tips of how to integrate, cold calling, lead generation, appointment making and meetings into their week effectively, to ensure they can work smarter and not harder. We will then assist them individually to create a new plan for their diary to incorporate what they have learned and ensure it is a workable solution.

What will I get out of it?

- Know how to write a time log to identify where your time is spent
- How to duplicate yourself through clear delegation
- How to set yourself SMART goals
- How to incorporate your sales activity into your busy schedule

Our feedback

“This workshop enabled me to organise time to dedicate to sales generation which I did the very next day which resulted in sales.”

Joyce Bishop, Eaves Green Media

Key learning outcomes

Classroom Coaching will ensure the delegates will leave with:

- A clear picture of their working week
- Tools to ensure efficient time management

A workbook and toolkit is included to ensure the learning continues in the workplace.

Follow on courses

- Calls that count – telephone appointment making
- Lift off – face to face selling skills
- Show what you know – one to one coaching

Workshop duration – 4 hours

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Call now to speak to a coach to

discuss your requirements and course availability.